G GRAM





GARIMA is an agency which specializes in evolution and business consulting, created by people with twenty years of experience.

Our company is focused on following the client's needs and creating individual projects dedicated for them.

Our communication philosophy is divided into three macro groups: dynamic, image creation, Business to Business

DYNAMICS

As the owner of the national championship team, we have been growing rapidly since 2007, which has made us an officially supported team by Kawasaki in 2015 and then in 2019 in the new 300 Supersport category.

For past 8 years GARIMA team have entrenched their own position and became an major partner.



Evolution and progressism are in our DNA





(S) GARIMA

Over the years, we have developed partnerships, building a network of contacts with major teams and organizations including MotoGP and Formula 1,







We have many years of experience in organizing sport events for teams, related to sponsorship, both in MotoGP and SBK...



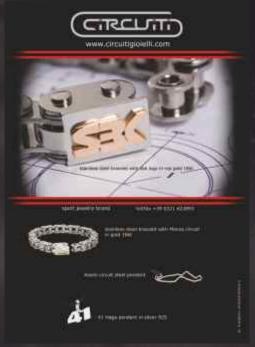




We provide a comprehensive presentation of the brand, from initial design to the organization of global scale events. We support our teams at MotoGP and SBK events in marketing, creating an accessible source of information at Oficial Grand Prix Program printed and sold in thousands of copies which go into the hands of every fan.







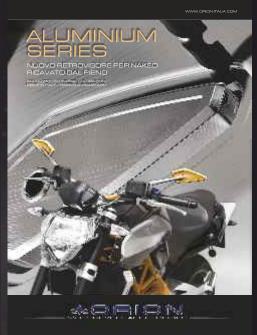






IMAGE CREATION

GARIMA is a solid partner experienced in all promotional activities directly related to the image of the company or product.

We are still developing by following current trands therefore our exhibition stands creating services are on the highest level.



We also have experience in creating personalized clothing and gadgets customized individually to the company's image. We help to determine the target group that will use these products in such a way that it becomes.s widely used, concurrently creating a connection between the company and the customer.

Thanks to many years of experience in this industry, we can work with both standard products and customized product, whether it's a gadget or clothing.

BUSINESS TO BUSINESS

The key to success is relationships and familiarity with major market entrants.

GARIMA is one of the main players in this regard, thanks to its knowledge of different markets and its connections with major assets.

Thanks to our experience and many contacts, we enable cooperation with companies interested in searching for new customers and suppliers and opening new markets.

GARIMA is positioned to be your partner for your business



(S) GARMA

2024 MotoGP Calendar

| motoge moto | netols me | oto e " | 1 | 1 | BRITISH GP Silverstone Circuit | 02 nd 03 rd 04 th AUG |
|---------------|--|--------------------------------|-------------|----------|---|--------------------------------|
| 01 | QATAR GP Lusail International Circuit | 08 th 09 th 10 th | 12 | 2 | AUSTRIAN GP Red Bull Ring - Spielberg | 16 th 17 th 18 th AUG |
| 100 02 | PORTUGUESE GP utódromo Internacional do Algarve | 22 nd 23 rd 24 th WAR | 13 | 3 | ARAGON GP Motorland Aragon | 30 th 31 th 01 st |
| 03 | AMERICAS GP Circuit Of The Americas | 12 th 13 th 14 th APR | <u> </u> | 4 | SAN MARINO GP to World Circuit Marco Simoncell | 06 th 07 th 08 th |
| 6 04 | SPANISH GP Circuito De Jesez Angel Nieto | 26 th 27 th 28 th APR | • 1. | 5 | INDIAN GP Buddh International Circuit | 20 th 21 th 22 st SET |
| 05 | FRENCH GP Circuit Du Le Mans | 10 th 11 th 12 th | 16 | <u> </u> | INDONESIAN GP Pertamina Mandalika Circuit | 27 th 28 th 29 th |
| 06 | CATALAN GP Circuit De Barcelona Catalunya | 24 th 25 th 26 th | • 17 | 7 | JAPANESE GP Mobility Resort Motegi | 04 th 05 th 06 th |
| 07 Aut | ITALIAN GP codromo Internazionale Del Mugello | 31 st 01 st 02 nd | * 18 | | AUSTRALIAN GP dromo Internacional do Algarve | 18 th 19 th 20 th |
| 08 | KAZAKHSTAN GP Sokol International Racetrack | 14 th 15 th 16 th JUN | 19 | 9 | THAI GP Chang International Circuit | 25 th 26 th 27 th |
| 09 | DUTCH GP TT Circuit Assen | 28 th 29 th 30 th JUN | (* | | MALAYSIAN GP Sepang International Circuit | 01 st 02 nd 03 rd NOV |
| 10 | GERMAN GP Sachsenring | 05 th 06 th 07 th JUL | 98.83 | 1 | VALENCIA GP Circuit Ricardo Tormo | 15 th 16 th 17 th NOV |



TV

EVENTS: 21
CHANNELS: 64
TV LIVE COUNTRIES REACHED: MORE THAN 200
BROADCASTED HOURS: 32.864
BROADCASTED LIVE HOURS: MORE THAN 15.000
HOMES REACHED: 450.000.000
AVERAGE RACES WATCHED BY TARGET: 14

TRACK

TRACK SPECTATORS: 2.900.000
TARGET ON TRACK: MEN 72 % - WOMAN 28%
AGE TARGET ON TRACK: 70% LESS THAN 35 YEARS OLD
PRODUCT BOUGHT DUE TO SPONSORING: 70%
WILL TEND TO CHOOSE A MOTOGP BRAND: 78%
SPONSOR ROI: 6,2
COME BACK THE NEXT YEAR: 95%



TV AUDIENCE

MORE THAN 200 COUNTRIES RECEIVING LIVE TV SIGNAL



32,864 BROADCASTED HOURS



9,000

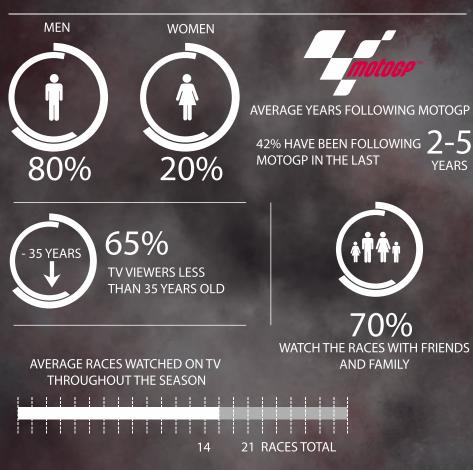
MEDIA REPRESENTATIVES
AVERAGE OF 469 PER GP
40% ARE TV PERSONNEL





65 COUNTRIES REPRESENTED
BY MEDIA PERSONNEL:
31 TV STATIONS
8 INTERNATIONAL PHOTO AGENCIES
AND 10 NATIONAL AGENCIES FROM 11
DIFFERENT NATIONALITIES

TV VIEWERS PROFILE



Source: CSM International GmbH, Nielsen Sports & DEP Institut



SPECTATORS AT THE CIRCUIT **PROFILE**

Studies carried out at Grand Prix circuits around the world show signicant loyalty to the MotoGP™ brand. On average, MotoGP™ fans come in a group of three, with 60% arriving by car, 26% by public transport and 15% by motorcycle. The average distance they travel to an event is 270km. The statistics also speak heavily in the sponsors' favour, with 78% of fans tending to choose a brand because of its association with MotoGP™, and 95% of the public attending a race on site at the circuit would repeat the experience.



On average, they come to the circuit in a group of 4



of spectators at the track are less than 35 years old



of the pubblic attending events, would repeat the experience



72% MALE



The MotoGP audience assess the experience as

8.8/10



would tend to choose a brand because they associate it with MotoGP

ource: CSM International GmbH. Nielsen Sports & DEP Institut

SPECTATORS AT THE CIRCUIT

immagine sfumata gente

MORE THAN 2.900.000

AUDIENCE AND PLATFORMS



IMPRESSIONS



3,5B



2,4B



- 17,1M FOLLOWERS
- 11,9M FOLLOWERS
- 4,5M SUBSCRIBERS
- 2,9M FOLLOWERS
- 1,2M FOLLOWERS



SOCIAL MEDIA PROFILE

The MotoGP™ Championship appeals to a young audience, with 60% of fans on MotoGP™ Social Media under the age of 35. In addition, 43% have been following the sport two to ve years, showing newcomers and younger viewers are growing in number. These factors are key to the Championship's appeal for advertisers, broadcasters and sponsors.

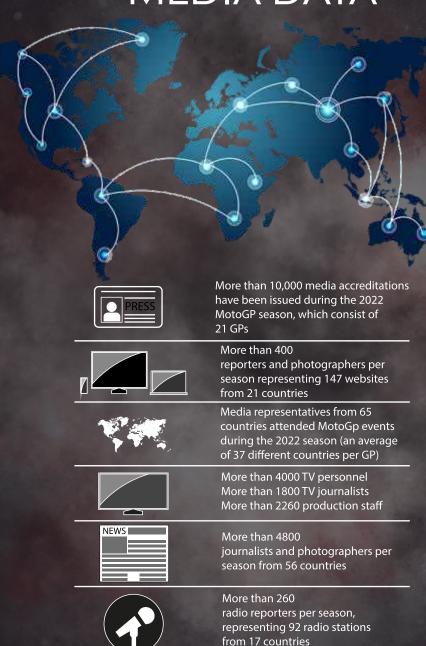
70% watch Grands Prix on television alongside friends and family, meaning it is a shared experience for most viewers. In addition, 75% of those who watch Moto GP^{TM} on television say they would tend to choose a brand because they associate it with the sport. This proven statistic is essential for Moto GP^{TM} 's commercial partners.

Regarding content consumption, 70% of the MotoGP™ audience accesses MotoGP™ content throught digital channels, including websites and social media, and 43% do so through ocial MotoGP™ channels. The main show for the public is the races, and 84% of people chiey watch races LIVE.



MORE THAN **59%**OF MOTOGP™ SOCIAL MEDIA FOLLOWERS ARE BETWEEN 18-34 YEARS OLD

MEDIA DATA





TOTAL BRANDING EXPOSURE VALUE

1110/10/2

TOTAL BROADCAST TIME MONITORED

TOTAL NUMBER OF TEAMS MONITORED

TOTAL NUMBER OF BRANDS MONITORED

24 HRS, 27 MINS, 09 SECS

17

MORE THAN 190

TOTAL VALUE OF BRANDING EXPOSURE 170.000.000 €























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