G GRAM





GARIMA is an agency which specializes in evolution and business consulting, created by people with twenty years of experience.

Our company is focused on following the client's needs and creating individual projects dedicated for them.

Our communication philosophy is divided into three macro groups: dynamic, image creation, Business to Business

DYNAMICS

As the owner of the national championship team, we have been growing rapidly since 2007, which has made us an officially supported team by Kawasaki in 2015 and then in 2019 in the new 300 Supersport category.

Morus (1)

For past 8 years GARIMA team have entrenched

their own position and became an major partner.

Evolution and progressism are in our DNA









GGARIMA

Over the years, we have developed partnerships, building a network of contacts with major teams and organizations including MotoGP and Formula 1,







We have many years of experience in organizing sport events for teams, related to sponsorship, both in MotoGP and SBK...







We provide a comprehensive presentation of the brand, from initial design to the organization of global scale events. We support our teams at MotoGP and SBK events in marketing, creating an accessible source of information at Oficial Grand Prix Program printed and sold in thousands of copies which go into the hands of every fan.







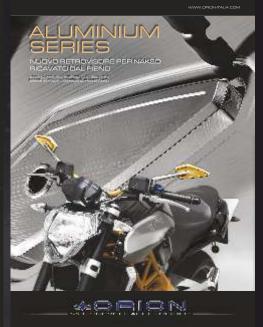






IMAGE CREATION

GARIMA is a solid partner experienced in all promotional activities directly related to the image of the company or product.

We are still developing by following current trands therefore our exhibition stands creating services are on the highest level.



We also have experience in creating personalized clothing and gadgets customized individually to the company's image. We help to determine the target group that will use these products in such a way that it becomes widely used, concurrently creating a connection between the company and the customer.

Thanks to many years of experience in this industry, we can work with both standard products and customized product, whether it's a gadget or clothing.

BUSINESS TO BUSINESS

The key to success is relationships and familiarity with major market entrants.

GARIMA is one of the main players in this regard, thanks to its knowledge of different markets and its connections with major assets.

Thanks to our experience and many contacts, we enable cooperation with companies interested in searching for new customers and suppliers and opening new markets.

GARIMA is positioned to be your partner for your business



(S) GARMA

2023 MotoGP Calendar

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•	01	PORTUGUESE GP Autódromo Internacional do Algarve 24th 25th 26th 26th MAR
	02	ARGENTINA GP Termas de Río Hondo 31th 01st 02nd APR
	03	AMERICAS GP Circuit Of The Americas 14th 15th 16th APR
<u>(A)</u>	04	SPANISH GP Circuito De Jesez Angel Nieto 28th 29th 30th APR
	05	FRENCH GP Circuit Du Le Mans 12th 13th 14th MAY
	06	ITALIAN GP Autodromo Internazionale Del Mugello Opth 10th 11th JUN
	07	GERMAN GP Sachsenring 16th 17th 18th JUN
	08	DUTCH GP TT Circuit Assen 23rd 24th 25th JUN
	09	KAZAKHSTAN GP Sokol International Racetrack O7th 08th 09th 100
	10	BRITISH GP Silverstone Circuit 04th 05th 06th

11	AUSTRIAN GP Red Bull Ring - Spielberg	18th 19th 20th AUG
12	CATALAN GP Circuit De Barcelona Catalunya	01st 02nd 03rd SEP
4 13	SAN MARINO GP Misano World Circuit Marco Simoncelli	08th 09th 10th SEP
14	INDIAN GP Buddh International Circuit	22nd 23rd 24th SEP
• 15	JAPANESE GP Mobility Resort Motegi	29th 30th 01st OCT
16	INDONESIAN GP Pertamina Mandalika Circuit	13th 14th 15th OCT
*** 17	AUSTRALIAN GP Autódromo Internacional do Algarve	20th 21st 22nd OCT
18	THAI GP Chang International Circuit	27th 28th 29th OCT
19	MALAYSIAN GP Sepang International Circuit	10th 11th 12th NOV
20	QATAR GP Lusail International Circuit	17th 18th 19th NOV
21	VALENCIA GP Circuit Ricardo Tormo	24th 25th 26th NOV



TV

EVENTS: 21 CHANNELS: 64 TV LIVE COUNTRIES REACHED: MORE THAN 200 BROADCASTED HOURS: 32.864 BROADCASTED LIVE HOURS: MORE THAN 15.000 HOMES REACHED: 450.000.000 AVERAGE RACES WATCHED BY TARGET: 14

TRACK

TRACK SPECTATORS: 2.900.000
TARGET ON TRACK: MEN 72 % - WOMAN 28%
AGE TARGET ON TRACK: 70% LESS THAN 35 YEARS OLD
PRODUCT BOUGHT DUE TO SPONSORING: 70%
WILL TEND TO CHOOSE A MOTOGP BRAND: 78%
SPONSOR ROI: 6,2
COME BACK THE NEXT YEAR: 95%



TV AUDIENCE

MORE THAN 200 COUNTRIES RECEIVING LIVE TV SIGNAL



32,864 BROADCASTED HOURS



MORE THAN
9,000

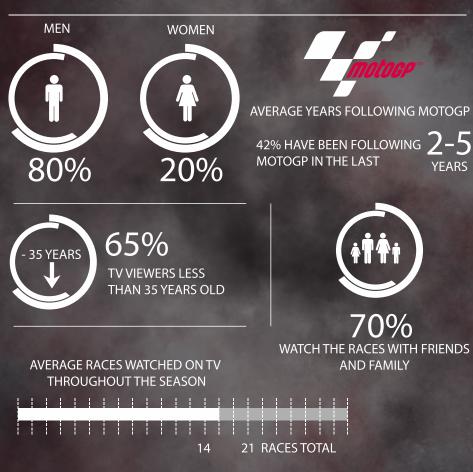
MEDIA REPRESENTATIVES
AVERAGE OF 469 PER GP
40% ARE TV PERSONNEL





65 COUNTRIES REPRESENTED
BY MEDIA PERSONNEL:
31 TV STATIONS
8 INTERNATIONAL PHOTO AGENCIES
AND 10 NATIONAL AGENCIES FROM 11
DIFFERENT NATIONALITIES

TV VIEWERS PROFILE



Source: CSM International GmbH, Nielsen Sports & DEP Institut



SPECTATORS AT THE CIRCUIT **PROFILE**

Studies carried out at Grand Prix circuits around the world show signicant loyalty to the MotoGP™ brand. On average, MotoGP™ fans come in a group of three, with 60% arriving by car, 26% by public transport and 15% by motorcycle. The average distance they travel to an event is 270km. The statistics also speak heavily in the sponsors' favour, with 78% of fans tending to choose a brand because of its association with MotoGP™, and 95% of the public attending a race on site at the circuit would repeat the experience.



On average, they come to the circuit in a group of 4



of spectators at the track are less than 35 years old



of the pubblic attending events, would repeat the experience



72% MALE



The MotoGP audience assess the experience as

8.8/10



would tend to choose a brand because they associate it with MotoGP

ource: CSM International GmbH. Nielsen Sports & DEP Institut

SPECTATORS AT THE CIRCUIT

immagine sfumata gente

MORE THAN 2.900.000

AUDIENCE AND PLATFORMS



IMPRESSIONS



3,5B



2,4B



- 17,1M FOLLOWERS
- 11,9M FOLLOWERS
- 4,5M SUBSCRIBERS
- 2,9M FOLLOWERS
- 1,2M FOLLOWERS



SOCIAL MEDIA PROFILE

The MotoGP™ Championship appeals to a young audience, with 60% of fans on MotoGP™ Social Media under the age of 35. In addition, 43% have been following the sport two to ve years, showing newcomers and younger viewers are growing in number. These factors are key to the Championship's appeal for advertisers, broadcasters and sponsors.

70% watch Grands Prix on television alongside friends and family, meaning it is a shared experience for most viewers. In addition, 75% of those who watch Moto GP^{TM} on television say they would tend to choose a brand because they associate it with the sport. This proven statistic is essential for Moto GP^{TM} 's commercial partners.

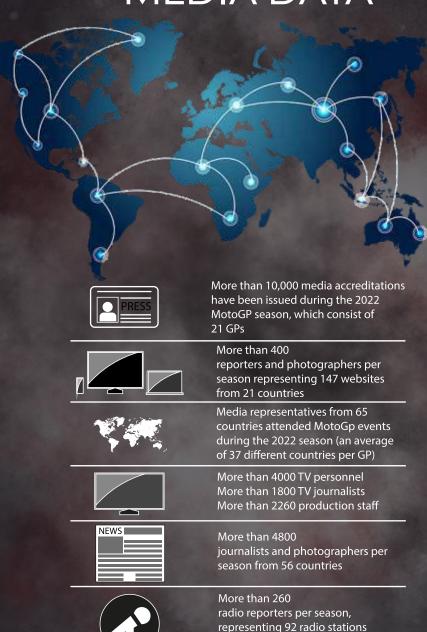
Regarding content consumption, 70% of the MotoGP™ audience accesses MotoGP™ content throught digital channels, including websites and social media, and 43% do so through ocial MotoGP™ channels. The main show for the public is the races, and 84% of people chiey watch races LIVE.



59%

OF MOTOGP™ SOCIAL MEDIA FOLLOWERS
ARE BETWEEN 18-34 YEARS OLD

MEDIA DATA



from 17 countries



TOTAL BRANDING EXPOSURE VALUE

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TOTAL BROADCAST TIME MONITORED

TOTAL NUMBER OF TEAMS MONITORED

TOTAL NUMBER OF BRANDS MONITORED

24 HRS, 27 MINS, 09 SECS

17

MORE THAN 190

170.000.000 €























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